



Growing Together



EATON FAMILY CREDIT UNION **2025 ANNUAL REPORT**

OUR MISSION: TO BE OUR OWNER/MEMBERS' PREFERRED SOURCE FOR FINANCIAL PRODUCTS AND SERVICES BY MEETING THE GROWING AND CHANGING NEEDS OF THE MEMBERSHIP WHILE MAINTAINING A POSITION OF FINANCIAL STRENGTH

AGENDA

ANNUAL MEETING

Gina Jackson

Call Meeting to Order

Introductions

Mike Losneck

Reading & Approval of Last Annual Meeting Minutes

Treasurer's Report

Loan Department Report

Supervisory Committee Report

Nominating Committee Report

Staff Recognition

Old Business

New Business

Open Discussion

Adjourn

Door Prizes

MESSAGE FROM THE BOARD OF DIRECTORS

Dear Credit Union Member:

It is a privilege to welcome you to the annual meeting of the Eaton Family Credit Union. I am pleased to report that 2025 was defined by resilient performance and sustained profitability, even as we navigated the complexities of persistent inflationary pressures and a volatile interest rate environment. These achievements are a direct testament to the dedication of our professional staff, whose efforts translated into measurable growth and financial strength for our institution.

Throughout the past year, we prioritized the integration of advanced technology to streamline your access to our suite of financial services. Our strategic focus remains steadfast: providing our members with highly competitive dividend rates while maintaining a fee structure that consistently undercuts the broader market. By executing these targeted strategies, we ensure the long-term stability of the Credit Union, allowing us to remain your primary and most trusted financial partner.

Your loyalty is the cornerstone of Eaton Family Credit Union's success. On behalf of the Board of Directors, the Supervisory Committee, and our entire staff, I thank you for your continued trust. We look forward to building an even more robust organization together in the coming year.

Sincerely,

Gina Jackson

Chairperson, Board of Directors

TREASURER'S REPORT

Eaton Family Credit Union had another strong year in 2025. During 2025, the loan portfolio decreased by \$546,098. At the end of 2025, the total outstanding loan balance was \$55,156,425. Of all the individual loan types, the HELOC loans, Member Business loans, and Share Secured loans had the largest increases. Total share balances increased during 2025 by \$1,949,572. This was an increase of 2.89% above the 2024 balances. At the end of 2025, the total share balance was \$69,369,401.

Regular Certificate accounts, Money Markets and IRA CDs had the largest increases during 2025.

Delinquency increased slightly during 2025. At year-end, the delinquent ratio increased to 2.26%. In 2025, the allowance for the loan loss account was adjusted by \$823,954.

Net charge-offs were lower at \$578,195 for 2025.

Total income continued to be strong and stable during 2025. We continue to work on keeping expenses as low as possible and maintaining income levels to support our operating expenses.

At year-end \$45,423.62 in net income was added to the capital base of the credit union, which helped to maintain our net capital at 9.47% as the assets of the credit union were increasing.

At year-end our total membership was at 10,931. During the year we added 698 new members and closed 1,315 resulting in a net membership loss of 617 for 2025.

Total assets at year-end were \$76,986,793.98.

Respectfully submitted,
Mike Losneck

LOAN DEPARTMENT REPORT

During 2025, the Loan Department received 1,463 new requests for credit in the amount of \$23,140,481. Of these requests, 617 were approved for a total dollar amount of \$12,151,332. There were also 846 declined for a total dollar amount of \$10,989,148. This is an approval rate of 42.17%. Of the total dollar amount approved, \$11,392,327 or 93.7% were secured by collateral. Of these collateralized loans, \$3,316,561 or 29.11% were secured by a first or second mortgage. Of the total dollar amount of loans declined, \$9,998,996 or 90.9% were secured by collateral and \$990,152 was unsecured.

INCOME AND EXPENSES

	2024	2025
Interest Income		
Interest Income on Loans	3,503,330	3,487,976
Interest Income on Investments	417,241	518,277
Other Income	892,063	907,691
Total Income	4,812,634	4,913,944
Dividend Expense	1,064,643	1,058,824
Net Interest Income	3,747,991	3,855,120
Less provision for loan losses	698,802	823,954
Net interest income after provision for loan losses	3,049,189	3,031,166
Operating Expenses		
Compensation	1,099,615	1,127,694
Employee Benefits	157,932	175,646
Travel & Conference	4,698	7,213
Association Dues	21,003	22,812
Office Occupancy Costs	57,751	65,627
Office Operation Costs	369,179	355,335
Depreciation	13,406	13,501
ATM Program Costs	12,783	25,782
Checking Program Costs	6,331	(2,207)
Debit Card Program Costs	153,124	164,533
IRA Program Costs	2,640	3,071
Training Expense	7,786	8,137
Marketing Expense	41,385	53,962
Loan Servicing Expense	209,804	255,887
VISA Program Costs	128,738	171,158
Lending Center Costs	24,110	27,251
Mortgage Services Program	111,586	110,146
Outside Service Expense	365,971	339,312
Exam/Audit Expense	17,343	17,252
Cash Over/Short	1,158	1,322
Annual Meeting Expense	5,500	(14,772)
Miscellaneous Expense	191,147	57,080
Total Operating Expenses	3,002,990	2,985,743
Non Operating Income (Expense)	—	—
Net Profit	46,201	45,423

BALANCE SHEET

	2024	2025
ASSETS		
TOTAL LOANS	55,702,523	55,156,425
Allowance for loan loss	(520,094)	(870,854)
Net Loans	55,182,429	54,285,571
RECEIVABLES	-	-
CASH	982,228	1,265,592
INVESTMENTS		
Overnight Investments	532,626	1,831,620
Certificates of Deposit	13,732,528	14,214,090
Investments available for sale	957,251	1,160,935
Corporate One Capitalization	395,227	395,227
NCUA Share Insurance Fund	695,457	713,428
Net Investments	16,313,089	18,315,300
OTHER ASSETS		
Fixed Assets	423,611	402,839
Prepaid Expenses	455,560	415,798
Accrued Loan Income	111,666	95,758
Accrued Investment Income	39,311	72,195
Other Assets	2,062,833	3,120,331
TOTAL OTHER ASSETS	3,092,981	3,120,331
TOTAL ASSETS	75,570,727	76,986,794
LIABILITIES		
Accounts Payable	1,216,435	261,172
Accrued Expenses	102,276	64,390
TOTAL LIABILITIES	1,318,711	325,562
EQUITY		
MEMBER SHARES		
Regular Shares	23,808,569	24,030,218
Checking Accounts	9,833,710	10,042,714
Money Market Savings	8,915,451	10,078,247
Share Certificates	17,405,781	18,963,997
IRA Accounts	6,273,091	5,050,110
All Other Accounts	1,183,227	1,204,115
TOTAL MEMBER SHARES	67,419,829	69,369,401
NET WORTH		
Regular Reserves	1,474,204	1,474,204
Undivided Earnings	6,698,361	6,743,081
Unrealized Value/Loss On Investments	(1,340,378)	(925,454)
TOTAL NET WORTH	6,832,187	7,291,831
TOTAL LIABILITIES AND EQUITY	75,570,727	76,986,794



To the Board of Directors
Eaton Family Credit Union, Inc.
Euclid, Ohio

Independent Auditor's Report

Opinion

We have audited the financial statements of Eaton Family Credit Union, Inc., which comprise the statements of financial condition as of June 30, 2025 and 2024, and the related statements of operations and comprehensive income, changes in members' equity and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Eaton Family Credit Union, Inc. as of June 30, 2025 and 2024, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Eaton Family Credit Union, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Eaton Family Credit Union, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are issued or available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Eaton Family Credit Union, Inc.'s internal controls. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Eaton Family Credit Union, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

GBQ Partners LLC

Columbus, Ohio
October 22, 2025

SUPERVISORY REPORT

The Supervisory Committee is comprised of volunteer members who independently evaluate the strength and soundness of the Credit Union's operations and activities. The Committee completes periodic reviews of the credit union including cash counts and loan file review. They also collaborate with the Board of Directors and employees of the credit union to ensure that Member assets are safeguarded by reviewing policies, procedures, and regulatory requirements.

The Supervisory Committee retained the services of GBQ LLC to perform the annual audit of the financial statements as of June 2025 and verify the balances of the member's accounts, and that adequate policies and procedures exist to protect EFCU resources. The audit also reviews governing regulations and policies to ensure they are properly followed. The financial statements accurately reflect EFCU results of operation.

Further, the Supervisory Committee has examined the financial statements as of December 31, 2025, and the printed statements fairly represent the financial position of the credit union in conformity with generally accepted accounting principles as defined by the American Institute of Certified Public Accountants.

The Supervisory Committee has again concluded that Eaton Family Credit Union remains a financially strong institution. We wish to express our appreciation to the Board of Directors, management, and staff for their continued cooperation, compliance, and dedication to making our Credit Union great for all Members.

Respectfully submitted,
Denise Gruden
Supervisory Committee

NOMINATING COMMITTEE REPORT

Nominations for Board of Director positions were opened on October 1, 2025. The deadline to receive applications was December 1, 2025.

There were three open positions. The open positions were the result of terms ending for three incumbent board members, Chris Jochum, Doris Yee and Marc Manburg. The Nominating Committee received and reviewed re-election statements from Chris Jochum and Doris Yee. The Nominating Committee has approved all of these applications. No other applications were submitted.

A mail ballot to the membership to vote for Director Positions is not required when the number of nominees is equal to or less than the number of open positions.

Because all applications were reviewed and approved by the Nominating Committee, we are asking for a motion to accept the Nominating Committee Report and approve the two director applications from Chris Jochum and Doris Yee--each serving a three-year term.

Respectfully submitted,
Suresh Babu, Gina Jackson, and Sally Golden
Nominating Committee

EATON FAMILY CREDIT UNION WOULD LIKE TO THANK ALL OF OUR ANNUAL MEETING DOOR PRIZE DONORS

Brick & Associates

Comfort Control Systems

Enterprise Car Sales

Euclid Animal Shelter

Euclid Police Department

Evie Probert, Director

Judith M Kowalski, Attorney at Law

Lawrence Simon & Co

Lillie & Company / GBQ

Navatros

RBC Wealth Management

Relentless Recovery

Servion

Starfish Computer Corp

Titan Armored, Inc.

Warwick Communications

Weltman, Weinberg & Reis

Woodside Mortgage

Doris Yee, Director

Zito Insurance Agency

**WE LOOK FORWARD TO GATHERING WITH OUR
MEMBERS LATER THIS YEAR. PLEASE WATCH FOR
UPDATES ON THE DATE AND LOCATION.**

LOAN SERVICES SUMMARY

Eaton Family Credit Union has a full-service loan program with a variety of options to fit the needs of each Member. Apply online, by phone or in a branch.

VISA CREDIT CARD

- No Annual Fees • No Cash Advance Fee
- 25 Day Grace Period
- Classic and Secured: Low Fixed Rate APR
- Platinum: Prime Rate + 3.9%
- Accepted Worldwide
- ScoreCard Rewards Program
- Use for Cash Advances at ATMs
- Use with the best Mobile Wallets

LINE OF CREDIT

- An Open-End Unsecured Line of Credit
- Lines from \$500
- Loan Advances may be Obtained in Person, by Mail or Telephone

SIGNATURE LOAN

- An Unsecured Loan for a Fixed Amount and Term
- Guaranteed by your Signature
- Minimum Loan \$250
- Maximum Repayment Period: 60 Months

SUMMER & HOLIDAY LOANS

- An Unsecured Loan for up to \$1,500
- Repayment Terms up to 12 months
- Low, Fixed Rate

OVERDRAFT LINE OF CREDIT

- Automatically Covers Overdrafts
- \$500-\$2,000 Line of Credit Available
- Overdrafts in Increments of \$50
- \$5 Transfer Fee
- No Overdraft Fee for Non-Sufficient Funds
- 15% Fixed Annual Percentage Rate on Balances
- Overdraft Balance is Separate
- Payment is 4% of Credit Line
- Automatic Loan Payment

STRETCH PAY

- Credit Union Alternative to Payday Lending
- \$250 Credit Limit with a \$35 Annual Fee
 - \$500 Credit Limit with a \$70 Annual Fee
 - 30 Day Repayment Term at 18% APR

NEW AND USED VEHICLE LOANS

- Autos, Boats, Motorcycles, RVs and Trucks.
- New: EFCU will loan up to 100% of the cost to purchase.
- Used: EFCU will loan up to the retail value plus options and mileage. For vehicles 8 model years and older, EFCU will loan up to trade-in value only.

DEPRECIATION PROTECTION

Protects the equity in your vehicle if it were ever totaled or stolen and not recovered. Enroll anytime during the life of the loan without age or mileage restrictions. Provides a benefit payment up to \$10,000 at the time of total loss.

GAP PROTECTION

Protects your financial investment due to a total loss of your vehicle. GAP pays what your insurance company will not cover.

EXTENDED WARRANTY PROGRAM

Available when purchasing new and used vehicles. Call our office for a quote.

PAYMENT PROTECTION ON LOANS

Credit Life Insurance Coverage protects qualified borrowers for the outstanding loan balance in the event of death.

Credit Accident and Health Insurance Policy pays the primary borrower's loan payment until the borrower is able to return to work or the balance is paid in full.

HOME EQUITY LINE OF CREDIT

A larger, pre-approved line of credit with the following features:

- Borrow up to 80% LTV of the Home's Appraised Value Less Your First Mortgage
- Rate of Prime + 0%
- Rate Adjusted Semi-Annually
- Limited to Ohio Residents Only
- Property Must be Owner-Occupied
- No Closing Costs

CLOSED END HOME EQUITY LOAN

Based on 80% LTV of Home's Value

- Prime + 1% for up to 15 year term, closing costs may apply
- Prime + 2% for up to 15 year term, no closing costs

HOME IMPROVEMENT LOAN

Borrow up to 120% of value of property

- Up to 60 Months, Rates as low as Prime + 2%
- Up to 120 Months, Rates as low as Prime + 3%

MORTGAGE LOAN

Contact us for the most up-to-date information about rate and loan options.

SHARE SECURED & CERTIFICATE SECURED LOANS

- Loans Secured by funds in your Share Savings Account or CD
 - Variable Rate of 3% Above Regular Dividend Rate.
- Maximum Term is 120 Months.
- Share Secured Loans
 - Variable Rate of 3% Above Regular Dividend Rate. Maximum Term is 120 Months.
- Certificate Secured Loans
 - Variable Rate of 2% Above Certificate Rate.

BUSINESS LOAN

- Lines of Credit
 - Closed-End Loans to Purchase Capital Equipment, Real Estate and Vehicles
- Contact us for the most up-to-date information about rate and loan options.

Rates are based on Member's individual credit quality and are subject to change without notice. Fees may apply. Ask a Loan Officer or Member Service Representative for details.



ACCOUNT AND SERVICES SUMMARY

SHARE SAVINGS

- \$5 Minimum Account Balance.
- \$250 Minimum to Earn Dividends
- Dividends Paid Quarterly Using Average Daily Balance
- Interest Rate is Variable and May Change Quarterly
- ATM Card Available
- Young Savings (for members under 18)

ADVANTAGE CHECKING

- No Monthly Service Charge and No Transaction Fees
- No Minimum Balance Requirement
- Balances of \$1,000 or More Earn Dividends
- Unlimited Check Writing
- Overdraft Protection Available
 - Share Transfer
 - Overdraft Line of Credit
 - Member Courtesy
 - Debit/ATM Card Access

ADVANTAGE PLUS CHECKING

- All the Features of Advantage Checking
- Higher Monthly Dividends
- \$1,500 Minimum Balance

REFRESH CHECKING

- Members not Eligible for Advantage Checking May Apply
- ATM or Debit Card is Available
- \$10 Monthly Fee and Direct Deposit is Required

MASTERCARD DEBIT CARD

- Funds are Automatically Deducted from your Checking Account
- No Check Writing • Receipt for Transactions
- Accepted Wherever MasterCard is Accepted
- Control your card with My Mobile Money Access, our free app
- Compatible with Mobile Wallets

ATM CARD

- 24-Hour Access to your Accounts
- World Wide Access to Surcharge-Free ATMs

ONLINE SERVICES

- Free Home Banking
- Free Web Bill Pay
- Complete and Submit Loan Applications Online

MOBILE & TEXT BANKING

- Account Information Anywhere, Anytime Using a Cell Phone
- Deposit Checks Using Mobile Banking

SHARED BRANCHING

- Deposit, Withdraw, Make Payments and Get Account Information
- 5,000+ Branch Offices Nationwide
- Find a nearby location
 - www.sharedbranching.com,
 - Shared Branching
 - 800.919.2872
 - Text Zip to 91989

MONEY MARKET SAVINGS ACCOUNT

- Minimum Deposit \$2,500.
- Dividends Paid Monthly Using the Daily Balance Method
- 3 Free Withdrawals per Month
- Multi-Tiered Dividend Rates
- Check Writing Privileges Available

INDIVIDUAL RETIREMENT ACCOUNT (IRA)

- Save for Retirement with an Insured Account
- May Provide Tax Advantages
- No Annual Fee with a \$2,500 Balance by Year End or If Contributions are Made by Direct Deposit or Payroll Deduction
- Roth / Traditional / Coverdell

FINANCIAL PLANNING SERVICES

- Life Insurance
- Annuities
- 401K Rollovers
- Long-Term Planning • And More!

OTHER PRODUCTS AND SERVICES

- Club Accounts
- VISA Gift Cards
- 24-Hour Member Anytime Touch-Tone Teller (MATT)
- Holiday Accounts
- Certificates of Deposit
- Notary Service



SERVICES OF YOUR CREDIT UNION

Savings/Investment Accounts

- Savings Accounts
- Individual Retirement Accounts (IRAs)
- Money Market Accounts
- Holiday Clubs
- Term Share Certificates
- Young Savers (for members under 18)

Convenient Products and Services

- Advantage Checking Accounts
- Overdraft Privilege
- Direct Deposit
- Payroll Deduction
- ATM/Debit Card
- Member Anytime Touch-tone Teller (MATT)
- Free Web Bill Pay/Home Banking/Mobile
- Shared Branching
- Prepaid Visa Gift Cards
- Identity Theft Protection
- Financial Planning
- Remote Capture
- My Mobile Money Access
- Mobile Wallets

Loan Solutions

- Car, Boat & RV Loans (New & Used)
- Home Equity Loans
- Line-Of-Credit Loans
- Mortgage Loans
- GAP Protection/Extended Warranty Protection
- Depreciation Protection
- Lifestyle Loans
- VISA Credit Cards
- Online Loan Application
- 24/7 Internet Loan Approval
- Stretch Pay Loans
- Business Loans
- Summer & Holiday Loans
- Payment Protection



Eaton Family
CREDIT UNION, INC.

(216) 920-2000 • www.EatonFamilyCU.com

Euclid, OH • Willoughby Hills, OH
Lincoln, IL • Searcy, AR

OFFICIAL FAMILY BOARD OF DIRECTORS

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Suresh Babu, Vice Chair
Michelle Fischer, Secretary
Mike Losneck, Treasurer
Sally Golden, Director
Chris Jochum, Director
Marc Manberg, Director
Evie Probert, Director
Tyler Tevis, Director
Doris Yee, Director

SUPERVISORY COMMITTEE

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Ralph Dinges
James Gehlbach
Fred Orenics
Anthony Sanders

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Terri Daso	India Pittman
Nick Hearn	Deborah Richards
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Bridget Lewis	Janay Rogers
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